

## **Lenox Group Advises on Sale of Kentucky Indiana Lumber Co., Inc.**

November 2014 – Atlanta, GA – The Lenox Group advised Kentucky Indiana Lumber Co., Inc. (“K-I Lumber”) on its sale to US LBM Holdings, LLC (“US LBM”), a portfolio company of BlackEagle Partners, LLC. K-I Lumber, headquartered in Louisville, Kentucky, is a leading distributor of lumber and building products. Founded in 1932 by Walter Freeman, Sr., K-I Lumber began as a wholesale lumber operation linking mills to retail customers in the Louisville marketplace. Today, the company has grown to become a one-stop shop for building products providing a complete line that includes cabinetry, windows, doors, trusses, components, roofing, siding, and framing materials to the Kentucky and Indiana markets. The company also has full-service distribution centers in Lexington, Kentucky; Clarksville, Indiana; and Evansville, Indiana; as well as a truss and wall panel manufacturing facility in Shelbyville, Kentucky.

US LBM, recipient of the 2013 HCN Pro Dealer of the Year Award, is a collection of 15 leading building material distributors across the U.S in 14 states with 90 locations. Implementing the philosophy of local management and leadership, US LBM capitalizes on the premier reputation of its operating companies and the local customer relationships that each operation is known for in its market.

The Lenox Group acted as exclusive financial advisor to Kentucky Indiana Lumber Co., Inc. in connection with this transaction. Lynch, Cox, Gilman & Goodman P.S.C. acted as legal advisor to K-I Lumber. Honigman Miller Schwartz and Cohn LLP acted as legal advisor to US LBM Holdings, LLC and BlackEagle Partners, LLC.

The Lenox Group is an investment bank based in Atlanta, Georgia that focuses on middle market transactions primarily for private, family-owned and closely-held businesses. Services include raising debt and equity capital, M&A advisory and traditional corporate finance advisory, i.e. valuations and fairness opinions. Lenox is proud to have completed well over 100 transactions for clients across a variety of industries.



Thomas E. Ledford  
Chairman  
404.419.1665

Mark D. McKee  
Senior Vice President  
404.419.1669

All Securities are offered through TLG Lenox, LLC, Member FINRA & SIPC.